



ASKAR BATYRBAYEV

abatyrbayev@outlook.com

EDUCATION

EXECUTIVE MBA GRADUATE SCHOOL OF BUSINESS

Nazarbayev University
Astana, Kazakhstan | 2020 - 2022

FUQUA SCHOOL OF BUSINESS RESEARCH SCHOLAR

Duke University
Durham, NC, United States | 2022

MASTER DEGREE PHYSICS FACULTY

Kazakh National University
Almaty, Kazakhstan | 2005 - 2007

UNDERGRADUATE STUDIES PHYSICS FACULTY

Kazakh National University
Almaty, Kazakhstan | 2000 - 2005

LANGUAGES

- English - advanced
- Russian - native
- Kazakh - native
- Turkish - upper-intermediate

AWARDS

"Honorary worker of atomic industry of the Republic of Kazakhstan III degree (Bronze medal)"

state award | September 26, 2014

KAZENERGY medal

industry award | September 23, 2019

"For distinguished labor" (medal, state award of the Republic of Kazakhstan)

state award | October 22, 2022

CHIEF COMMERCIAL OFFICER, MEMBER OF THE MANAGEMENT BOARD

NAC KAZATOMPROM JSC | JAN 2021 - JAN 2023

- Supervision of all commercial activities of the largest uranium producer in the world;
- Managed portfolio of >1,5 billion USD per year;
- Made the company the leader on the market in sales revenue;
- Received the company's first independent ESG ratings;
- Formation of a strategy in the field of marketing and sales;
- Establishment and management of key external commercial relationships of the Company in the foreign market;
- Analysis of market demand and long-term conditions, formation of sales development plan, channels and optimal sales portfolio.

MANAGING DIRECTOR, MARKETING AND SALES DEPARTMENT

NAC KAZATOMPROM JSC | MAY 2019 - JAN 2021

- Expanded the geography of sales - added Latin American and Eastern-European market to company's portfolio;
- Extended uranium sales result and kept the company's leading position;
- Arrangement and execution of Company's commitments towards international customers under existing agreements for the supply;
- Arrangement transportation related contracts crucial for export uranium deliveries.

DEPUTY DIRECTOR, SALES SUPPORT DEPARTMENT

NAC KAZATOMPROM JSC | FEB 2019 - MAY 2019

- Improved uranium export procedure along Trans-Caspian route;
- General management of department activity in logistic and export control for all NAC Kazatomprom, JV's and subsidiaries cargo for export;
- Supervision of purchase of Company's uranium shares from JV and subsidiaries, conclusion of transportation contracts and sales related activities;
- Arrangement of accounting and control of uranium at Conversion facilities abroad.

HEAD OF LOGISTICS UNIT, SALES SUPPORT DEPARTMENT

NAC KAZATOMPROM JSC | 2017 - FEB 2019

- Successful development of Trans-Caspian route as an alternative export route for uranium transportation;
- General management of unit activity in logistic for all NAC Kazatomprom, JV's and subsidiaries cargo for export;
- Arrangement and execution of NAC Kazatomprom's commitments towards international customers under existing agreements for uranium supply;

HEAD OF MARKETING AND LOGISTICS UNIT

JV INKAI LLP | 2015 - 2017

- Supervision of unit activity in sales and logistic for Cameco Corporation and NAC Kazatomprom;
- Arrangement and supervision of uranium transportation to Cameco conversion facility;
- Compilation and approval of budget for transport services and uranium sales.

HEAD OF MARKETING, SALES AND EXPORT CONTROL UNIT

APPAK LLP, ALMATY | 2008 - 2015

- General management of unit activity in marketing and sales on Japanese uranium market;
- Supervision of uranium transportation to conversion facility and final consumer;
- Evaluation of commercial offers and holding negotiations for conclusion of sales and purchase contracts with new customers;
- Compilation and approval of budget for transport services and uranium sales/purchases.

MARKETING MANAGER

APPAK LLP, ALMATY | 2006 - 2008

- Execution of marketing and sales activities;
- Examination, preparation and translation of all contracts with conversion facilities and Japanese utilities.

LAB ASSISTANT, ANALYTICAL CENTER

INSTITUTE OF NUCLEAR PHYSICS, NATIONAL NUCLEAR CENTER
ALMATY | 2002 - 2004

- Assistance in preparation of scientific experiments and researches;
- Translation of project documents

CONFERENCE PARTICIPATION INTERVIEWS AND ARTICLES

October, 2019	Is the long-term price dead?, NEI International Uranium Fuel Seminar, Nashville, USA
March, 2020	Investor Day, AIX, Astana, Kazakhstan
June, 2021	Supply Side Solution, Panel Session, World Nuclear Fuel Markets, Online
September, 2021	New Developments in the Uranium Sector, WNA Symposium, London, UK
October, 2021	Company Overview, TD Securities Virtual Uranium Roundtable, Online
October, 2021	World's Largest Uranium Producer, Bloor Street Capital, Online
October, 2021	Company Update, China Mining 2021, Online
November, 2021	ANU Energy presentation, AIFC, Astana, Kazakhstan
November, 2021	Uranium Conference 2.0, Bloor Street Capital, Online
January, 2022	Company Overview, TD Securities Mining Conference, Online
March, 2022	Corporate Update, Rick Rule's Virtual Uranium Investors Bootcamp, Online
March, 2022	Where is Uranium Price Going, Bloor Street Capital, Online
April, 2022	Panel Session, World Nuclear Fuel Cycle 2022, London, UK
September, 2022	Panel Session, WNA Symposium 2022, London UK
October, 2022	Panel Session, NEI International Uranium Fuel Seminar, Las-Vegas, USA
October, 2022	ESG & Market Update, NAC Kazatomprom JSC 2022 Analyst Day
November, 2022	Kazatomprom Central to uranium mining for 25 years, Atomexpo 2022
September, 2020	Review of Company's Activities, Uranium Report 2020, Global Business Reports
October, 2021	Kazatomprom's Batyrbayev on Today's Uranium Bull Market, Energy Intelligence
January, 2022	Kazakhstan's Political Unrest: Implications for the Uranium Market, UxC
January, 2022	Kazatomprom's Askar Batyrbayev on Kazakh Unrest and Transition, Energy Intelligence
April, 2022	Uranium miners ready to meet market needs, World Nuclear News
June, 2022	Spotlight on Innovation — NAC Kazatomprom, TradeTech
September, 2022	Fuel cycle players need certainty to support future nuclear growth: panel, World Nuclear News
September, 2022	Uranium rallies as energy crisis puts nuclear power in focus, Financial Times
September, 2022	Interview: Kazatomprom's Batyrbayev on the Trans-Caspian Route and Alashankou, Energy Intelligence
September 2022	Uranium sand (La Sabbia di Uranio), Presadiretta, RAI
October, 2022	Kazatomprom experiences delays in alternate uranium export route, S&P Global
January, 2023	Exit Interview with Askar Batyrbayev, CCO of NAC Kazatomprom JSC, UxC