

Daniel S. Lipman

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Summary



- Accomplished, outcome-oriented senior executive in nuclear energy with extensive international background.
- Grounding in uranium fuel cycle, operations support, all aspects of new build, including advanced-reactor design, manufacturing, engineering, procurement and project management.
- Strong commercial and large-contract negotiation experience.
- Significant success in organization-building, strategic planning, leadership development, localization and technology transfer, and managing global operations.
- High-level government relations, media, NGO and financial community savvy.
- Consensus-driven, open but decisive leadership style.

Experience

Nuclear Energy Institute (2012-2019)

Vice President, Suppliers, New Reactors, and International Programs

2015-present

Mr. Lipman is responsible for policy issues that affect NEI's supplier and nuclear fuel companies; advanced reactor deployment; industry programs on nuclear exports and international trade; and relations with Congress and the Executive Branch on these issues. He also manages the integration of NEI's international activities.

In addition, he leads the organization's efforts to promote nuclear technology exports and international trade, which includes responsibility for the industry's U.S.-Saudi Arabia Roadmap on Human Capital Development, Advanced Technology, and the Fuel Cycle.

He has led U.S. nuclear industry trade missions to Saudi Arabia, India (twice), China, Mexico, and the United Arab Emirates and, for the past six years, the industry mission to the annual IAEA General Conference.

Mr. Lipman was the Chair of the Organizing Committee of the 2016 Nuclear Industry Security Summit. He is a member of the Civil Nuclear Trade Advisory Committee (CINTAC), appointed by the U.S. Secretary of Commerce, and is a member of the Institute of Nuclear Power Operations Board Members Program, and the IAEA Technical Support Group in Nuclear Operations.

Nuclear Energy Institute

Executive Director, Strategic Supplier Programs
2012-2014

In this new, specialized management position, unique in the 60-year history of the organization, Mr. Lipman reorganized and relaunched NEI's efforts, on behalf of its supplier members, to seize and centralize control of issues related to nuclear exports and international trade. These included the efforts to reauthorize and support the U.S. Export-Import Bank, to improve the efficiency of the government's export control regulations, to promote nuclear technology exports by harnessing the full economic and political power of the wider nuclear industry, to assure Congressional approval of civil nuclear cooperation agreements, and to communicate to Congress, the Administration, and the general public accurate and credible information on nuclear energy's benefits to the economy and national security.

Westinghouse Electric Company (1982-2013)

Senior Vice President, Operations Support
2009-2012

In his final assignment at Westinghouse, Mr. Lipman managed several corporate operating groups, including the company's global supply chain, enterprise risk management committee, quality assurance and continuous improvement, information technology, corporate strategy, environmental health and safety, and sustainability. He was the responsible executive for a number of key commercial processes and transformational activities, and a member of the company's research and development (R&D) committee.

Westinghouse Electric Company

Senior Vice President, Nuclear Power Plants
2005-2009

During his tenure as head of Nuclear Power Plants, Mr. Lipman played a pivotal role in securing landmark AP1000 contracts in both China and the United States, which established Westinghouse as the early leader of the nuclear renaissance. He was responsible for managing the company's global deployment of new nuclear power plants, and he exercised the executive responsibility for the design and licensing, marketing, contract negotiations, equipment supply and project management of the company's AP1000 nuclear power plant projects.

Westinghouse Electric Company
Senior Vice President, Operational Excellence
2004-2005

Mr. Lipman was responsible for corporate performance, utilizing Six Sigma, Lean, and human performance and behavioral differentiation tools deployed worldwide by approximately 150 staff.

Westinghouse Electric Company
Vice President, Customer Relations and Sales, North America
2002-2005

During Mr. Lipman's leadership of this division, sales of nuclear fuel and nuclear services surpassed \$1 billion in the U.S. alone. Mr. Lipman was responsible for strategic relationship management, commercial affairs, sales and alliances for nuclear operating plant customers.

Westinghouse Electric Company
President, Westinghouse Asia
1997-2001

Based in Beijing for four years, Mr. Lipman managed customer and stakeholder relationships, and sales of Westinghouse nuclear engineering, equipment and services to operating nuclear plants, plants under construction and new plants in China, South Korea and Taiwan. His other responsibilities included implementation of joint ventures, technology transfer and partnerships with local organizations, as well as establishing and developing host-country government and embassy relationships.

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Mr. Lipman's earlier Westinghouse assignments were in project management and customer relations. He spent seven years in field positions at customer sites in Korea, Georgia, and Texas, where he supported construction, start-up, operations, and outage management. At headquarters assignments, he provided project management and technical support to key customer accounts for Westinghouse products and services at operating nuclear plants. Other assignments have included sales support for Combustion Engineering plants, and negotiating and implementing technology transfer agreements with European companies.

Before joining Westinghouse, Mr. Lipman was a research associate at a Washington, D.C., consulting firm where he worked on nuclear nonproliferation, reprocessing, waste management and fuel-cycle policy issues. He also interned at the International Atomic Energy Agency in Vienna, Austria.

Congressional Testimony

- House Foreign Affairs Committee, Subcommittee on Asia and the Pacific, “What's Next for the U.S.-Korea Alliance?” June 6, 2012
- House Foreign Affairs Committee, “International Civil Nuclear Cooperation,” July 10, 2014
- House Science Committee, Subcommittee on Environment, “The Future of Nuclear Energy,” December 11, 2014
- Senate Banking, Housing, and Urban Affairs Committee, “Perspectives on the Export-Import Bank of the United States,” June 2, 2015
- House Foreign Affairs Committee, Joint Hearing of the Subcommittees on Asia and the Pacific and Terrorism, Nonproliferation, and Trade, “Reviewing the U.S.-China Civil Nuclear Cooperation Agreement,” July 16, 2015

Publications

- *Global Nuclear Power Development: Major Expansion Continues*, NEI, July 2012
- *Issues in Focus: Nuclear Energy Exports and Nonproliferation*, NEI, February 2013
- *Nuclear Energy in Vietnam*, NEI, June 2014
- *Issues in Focus: Reauthorization of the Export-Import Bank of the United States*, NEI, August 2014
- *Nuclear Energy in China*, NEI, January 2015
- *Myths and Facts on the U.S.-China Peaceful Nuclear Cooperation Agreement*, NEI, April 2015
- *Issues in Focus: The Nuclear Fuel Cycle*, NEI, May 2015
- Comment Letter: “Revised Part 810 Regulation: Assistance to Foreign Atomic Energy Activities,” December 18, 2015

Education

- Bachelor’s degree, University of Rochester, College of Arts, Sciences and Engineering, Rochester, N.Y.
- Masters degree, School of Advanced International Studies, Johns Hopkins University Concentration in Energy Science and Technology,
- Senior Executive Leadership Seminar, Nuclear Energy Institute-Institute of Nuclear Power Operations National Academy for Nuclear Training
- Senior Executive Program, Stanford Business School
- Program Management Certification Course, Project Management Institute
- INPO Nuclear Board Member’s Program (Fall ’19)